



PARTNERS FOR CHANGE

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 healthactioninternational

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Hello...

We're Health Action International (HAI)—a non-profit organisation that creates bespoke strategies for change.

We're here to help you!

For over 40 years, we have been dedicated to advancing policies that enable access to medicines and rational medicine use FOR EVERYONE, EVERYWHERE.

Call in the experts

So, if you're looking for a global leader with advanced expertise in research, advocacy, communications, and planning, monitoring and evaluation – you're in the right place.

Putting your issues front and centre

We have official relations status with the World Health Organization (WHO) too, placing us squarely at the centre of global health diplomacy, and in the perfect position to partner with you and put key issues, that are so often neglected, back on the map.



Our people are your people

Our team is made up of national, regional, and global policy analysts, alongside a network of specialists across the world, with the reach and resource to help contextualise your research and advocacy needs, and create strategies for change tailored to your requests.

This offers you an unrivalled professional skill set – tried and tested through managing our own projects – which puts our unique experience of building cross-disease and cross-issue interventions at your fingertips.



Our expertise in action



Took snakebite from a hidden health crisis to being recognised as a Category A Neglected Tropical Disease, and then co-developed the WHO Global Strategy for Prevention and Control of Snakebite Envenoming. All the space of three years.



Produced a comprehensive, first-of-its-kind evidence base of global insulin markets, becoming a “go to” for global advocacy tools on the subject. This includes groundbreaking research on cost of production and estimates for the number of people living with diabetes.



Civil Society capacity strengthening that has led, for example, to a network in Kisumu (Kenya). The network used HAI research and training to land a 20% increase in the district health budget, earmarked to improve healthcare infrastructure.



HAI research in Uganda showed magnesium sulphate, used to treat pre-eclampsia, was often in short supply. Using this evidence, our in-country partners successfully campaigned for more funding for this life-saving medicine from the Ministry of Health.

Research

Evidence is at the core of any successful public health intervention.

That's why HAI develops bespoke research methodologies, and coordinates and conducts training for in-country data collection on health issues to support robust policy recommendations across the world.

Using both traditional and electronic data collection, this practice is proven to adapt to specific health challenges, such as sexual and reproductive health commodities, snakebite antivenom, and treatment-related commodities.

We also have extensive experience in developing and using other quantitative survey methodologies, including community surveys, healthcare worker surveys, and health facility treatment capacity surveys.



Research

BMJ Global Health Insulin prices, availability and affordability in 13 low-income and middle-income countries

Margaret Ewen, Hubert-Jan Joosse, et al.

ABSTRACT

Introduction Globally, one in two people needing insulin lack access. High prices and poor availability are thought to be key contributors to poor insulin access. However, few studies have assessed the availability, price and affordability of different insulin types in low-income and middle-income countries in a systematic way.

Methods In 2016, 13 insulin price and availability surveys were undertaken (using an adaptation of the WHO Health Action International medicine price and availability measurement methodology) in Brazil, China (Hubei and Shaanxi Provinces), Ethiopia, Ghana, India (Punjab and Madhya Pradesh States), Indonesia, Jordan, Kenya, Kyrgyzstan, Malawi, Pakistan, Russia (Kazan Province) and Uganda. Data were collected in three sectors: public, private pharmacies and private hospitals/clinics in three regions per country. Insulin prices were standardized to 100L, 100kWh, or 100 dollars (US). Data were also collected for four comparator medicines.

Results Mean availability was higher for human (59%–80%) versus analogue insulin (52%–62%), but only short-acting human insulin reached 50% availability (public sector). Median government procurement prices

Key questions

What is already known?

- Despite being discovered nearly 100 years ago, one in every two people globally needing insulin lack access to the life-saving medicine.
- The global insulin market is dominated by only three companies, but it is estimated that increased competition with biosimilar insulin could lead to large price reductions.

What are the new findings?

- In low-income and middle-income countries, insulin availability in outlets is poor, and treatment is unaffordable for those on low wages having to pay out of pocket.
- Biosimilar insulins are mostly (but not always) cheaper than equivalent brands, and analogue insulins, in particular, are far higher priced than estimated costs of production including profit.

What do the new findings imply?

- High insulin prices and poor availability need to be addressed through national and global actions.

Check for updates

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BMJ

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POLICY PAPER

REALITIES OF ACCESS TO MEDICINES IN THE NETHERLANDS

Commitments, Rights and Obligations

HAI HEALTH ACTION INTERNATIONAL

REPORT

SEXUAL AND REPRODUCTIVE HEALTH COMMODITIES: PRICES, AVAILABILITY AND AFFORDABILITY

Zambia

FACT SHEET

SNAKEBITE INCIDENTS, RESPONSE & ANTIVENOM SUPPLY (UGANDA)

May 2019



PURPOSE OF OUR RESEARCH

Snakebite is a significant, but long-neglected problem that affects the lives of more than half a million people annually. In Uganda, specifically, no data is available on the burden of snakebite. As part of its Snakebite Project, Health Action International (HAI) is developing an evidence base on snakebite in Kenya, Uganda and Zambia. This research is the first of its kind in Uganda, serving to improve the situation for neglected snakebite victims. The results will enable national and regional policy-makers, including the Ugandan Ministry of Health, to develop and implement strong policies and programmes that improve snakebite reporting, prevention, treatment and rehabilitation.

RESEARCH METHODOLOGY

Initial research in Uganda was conducted in health facilities and communities and included a health facility questionnaire to healthcare workers (44 facilities), an adaptation of the HAI-World Health Organization methodology, Measuring Medicine Prices, Availability, Affordability and Price Components, conducted at 118 facilities, and community interviews (7) and focus group discussions (4) spread throughout Uganda.

SURVEY RESULTS

Snakebite cases

Health facility research showed that in 140 of the surveyed facilities, 593 snakebite cases were recorded in the past six months. According to healthcare workers, most snakebites occur in the rainy seasons, from April to June and from October to December. Healthcare workers further

HAI HEALTH ACTION INTERNATIONAL

FACT SHEET - SNAKEBITE INCIDENTS, RESPONSE & ANTIVENOM SUPPLY (UGANDA)

The Gold Standard

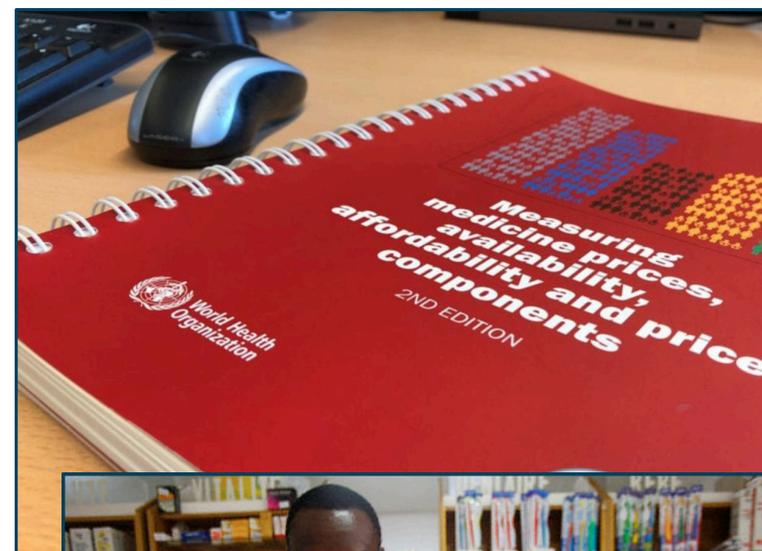
Measuring price, availability and affordability

If governments are to develop sound medicine pricing policies and evaluate the impact of policy implementation, securing reliable information on the price, availability, and affordability of medicines is absolutely vital.

Working closely with the WHO, HAI produced the gold-standard methodology for carrying out essential pricing surveys.

Now, we can provide you the tools, training, and technical support for undertaking surveys.

We also have the tools and expertise for policy analysis and intervention, and can support the development of pricing policies that improve access to affordable medicines.



Working with academia

Translating research

Increasingly, universities and academic institutions are being asked to evaluate their research and published articles against the impact they have on policy, politics and practice.

The first step is to help you by providing a bridge between research outputs and tangible 'real world' change. Then we can monitor and evaluate how your work has influenced thinking and made a difference to people's lives.

Get in touch to find out more about our services for academics.



Advocacy

Driving change

So, if it's research and policy analysis that provide the evidence and tools for policy intervention, a clear advocacy strategy is the pathway to change.

HAI can manage advocacy for you at every level: local, national, regional and global.

With our partner network, we strengthen civil society and run workshops on how to create a successful advocacy roadmap. This can be achieved by gathering domestic civil society to focus messaging, opening doors for you with Ministries, or intervening directly on your behalf at the WHO governing bodies and the World Health Assembly (WHA).



Photo credit: Fabio Chironi and the Kofi Annan Foundation

Communications

Communicating for change

HAI's communications team are experts in social media, graphic design, event organisation, and media management. This makes us a one-stop-shop for creating campaigns, bespoke materials and analytics that can combine to deliver you high impact communications across a wide range of audiences.

With our experience of creating innovative virtual events, our team is ready to organise and execute your events and give your audience impactful and meaningful experiences from start to finish.



Event poster for 'MINUTES TO DIE'. The poster features a large image of a hand holding a snake. Text on the poster includes: 'The Lillian Lincoln Foundation and the World Health Organization Present A GENEVA PREMIERE OF THE INTERNATIONALLY ACCLAIMED SNAKEBITE DOCUMENTARY MINUTES TO DIE', 'Open screening and panel discussion (in English) followed by a reception', 'Tuesday 21 May, 18:00-20:30', '9 Chemin des Mines, Room H8, Campus Biotech, University of Geneva', and a QR code. Logos for HAI, LILLIAN LINCOLN FOUNDATION, CAMPUS biotech, HUG, UNIVERSITÉ DE GENÈVE, and World Health Organization are at the bottom.

Partnerships and networks

Experts in their field

HAI has an outstanding global network of expertise on hand to help conduct your research, policy analysis, and advocacy strategy whenever you need it, anywhere in the world.

So whether it's short contracts for research projects to be used as single use advocacy, or propelling policy change at national and international levels using our unique experience of building multi-actor policy platforms in low- and middle-income countries—we're at your service.



Project management

Full service, maximum impact

Our reputation for project management is built on everything you've read so far, whether working on our own or with valued partners like you.

Whenever and wherever a project needs taking on, you can leverage our expertise in leadership, reporting, human resources, financial records & accountability, and planning monitoring & evaluation (PME).

Institutional policy development, including conflicts of interest, and gender and inclusiveness, forms a unique part of our service offering and makes HAI your partner of choice for all your project needs.

Get in touch!

Let's start the conversation



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Or visit the website: www.haiweb.org

Testimonials

Don't just take our word for it!

"For the development of our multi-country five-year programme we asked the HAI team for support. They went above and beyond to help us deliver a great programme document. Their help ranged from facilitating brainstorm meetings and coordinating multi-stakeholder input to M&E advise and copy-editing. They showed great quality and flexibility. Plus it was a lovely team to work with."

Mensen Met Een Missie, The Netherlands

"A comprehensive approach that includes prevention, access to treatment and victim rehabilitation is the key to address the problem of snakebite envenoming and HAI's work helps to raise the visibility and awareness to trigger a better response at the global level."

Elayne Whyte, Former Costa Rican Ambassador to the World Health Organization

"HAI has been a valued partner of the Dutch Ministry of Foreign Affairs for several years. It played a crucial role in bringing the challenges in relation to the accessibility of essential medicines to the attention of international fora...using an evidence-based approach to strengthen dialogues at national and sub-national level in several low and middle-income countries."

Frank van de Looij, Netherlands Ministry of Foreign Affairs

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